

**For additional information, contact:**

The Insurance Exchange  
(800)346-1403  
www.tie-inc.com

**Brett Hoffman of The Insurance Exchange Honored in  
Financial Times 401 Top Retirement Advisers List**

**Rockville, Maryland (9, 2017)**—The Insurance Exchange, an Insurance and financial services firm headquartered in the Washington DC Metro Area today announced that Partner & Executive VP, Brett J. Hoffman, AIF®, has been named to the Financial Times 401 Top Retirement Advisers list for 2017. The third annual list, produced independently by the Financial Times in collaboration with Ignites Research, was recently published in a special section of the newspaper's U.S. edition, as well as on [ft.com](http://ft.com).

The Financial Times 401 Top Retirement Advisers is an independent listing produced annually by the Financial Times. The list is based on data gathered from advisors, regulatory disclosures, and Financial Times research. It reflects each advisor's status in seven primary areas: defined contribution (DC) plan assets under management, DC plan business growth rate, specialization in DC business, years of experience, advanced industry credentials, compliance record, and DC plan participation rate.\*

Brett Hoffman is the lead advisor and practice leader for the Financial and Retirement Services team and is a principal at The Insurance Exchange. He brings clients an extremely diverse background in Finance, Accounting, Qualified Retirement Plans, Wealth Management and Insurance. Brett joined the Insurance Exchange in 2000 to expand the Corporate Retirement Plan practice and build the wealth management services offered to a growing clientele. Brett has held numerous Board and Board committee positions, is an active member of the [Financial Planning Association \(FPA\)](#) and [National Association of Insurance and Financial Advisors \(NAIFA\)](#). He has his Series 7, 24, 63, 65, life and health insurance licenses, and he is an inactive Certified Public Accountant and has earned the Accredited Investment Fiduciary® professional designation from Fiduciary360. He has received formal training in investment fiduciary responsibility.

Joe Brown the President and CEO at The Insurance Exchange, "I am pleased to see Brett and his talented team recognized by the Financial Times as one of the top 401 Top Retirement Advisers. Our Success over the past 50 years is a testament to our guiding principles, work ethic, and service excellence".

Wayne Bloom, CEO of Commonwealth Financial Network®, Brett Hoffman's Registered Investment Adviser-independent broker/dealer, said, "Brett embodies the integrity and commitment to his clients' and plan participants' goals that make he and his team stand apart in the retirement plan industry. I am thrilled to see he and his team recognized by the Financial Times, and I'm honored that The Insurance Exchange has chosen Commonwealth to support them in managing and growing their retirement plan business."

**About The Insurance Exchange**

Since 1967 The Insurance Exchange has been providing the premier client experience through a comprehensive single-source solution in our areas of specialty including: Employee Benefits Consulting, Commercial Property and Casualty, Loss Control, Bonding, Risk Management, Personal Umbrella, Home and Auto Insurance, Retirement Plan Services, Wealth Management, and International Insurance (Including War Risk Countries). Located in the Washington DC Metro Area at 9713 Key West Ave, Rockville MD 20850, the firm prides itself on crafting unique strategies for each client. For more information, please visit [www.tie-inc.com](http://www.tie-inc.com).

**About Commonwealth Financial Network**

Founded in 1979, Commonwealth Financial Network, member FINRA/SIPC, is the nation's largest privately held Registered Investment Adviser-independent broker/dealer, with headquarters in Waltham, Massachusetts, and San Diego, California. The firm supports 1,710 independent financial advisors nationwide. For more information, please visit [www.commonwealth.com](http://www.commonwealth.com).

*\*550 qualified applicants were nominated, of which 401 were recognized (73 percent of candidates). This honor is not indicative of the advisor's future performance. Your experience may vary. Neither the advisors nor their parent firms pay a fee to the Financial Times in exchange for inclusion in the Financial Times 401. For the full methodology, please visit [ft.com](http://ft.com).*

Securities and Advisory Services offered through Commonwealth Financial Network®. Member FINRA, SIPC. A Registered Investment Adviser.

###